

# WAM Capital Limited (WAM)



## SUPERIOR RETURNS FROM GROWTH COMPANIES

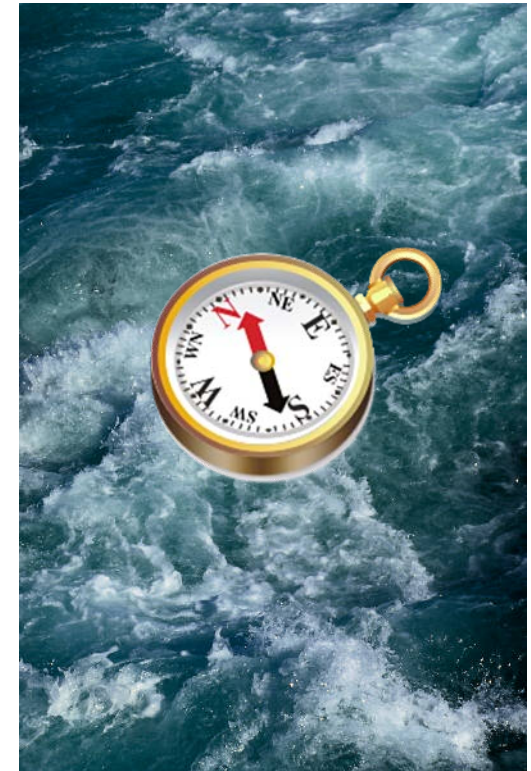
- more opportunities
- more value
- more dividends



# Unchartered Waters



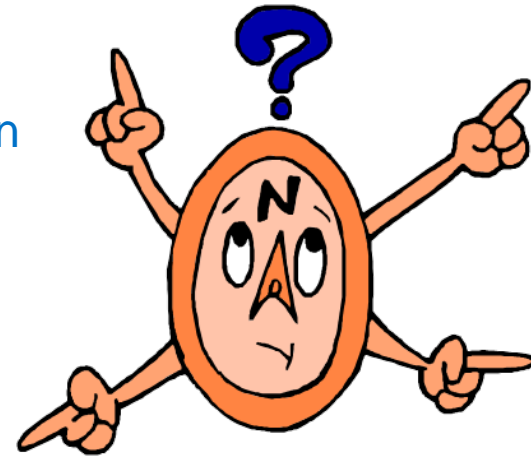
- The European debt crisis continues to create uncertainty
- Widespread sovereign and bank vulnerability in Europe
- Some European Governments unable to access capital markets
- European stability funds not large enough
- Emergence of so called “Zombie Banks” in Europe
- China appears unwilling to use their \$3 trillion of Euro reserves
- The political resolve of the Europe Union members is being tested



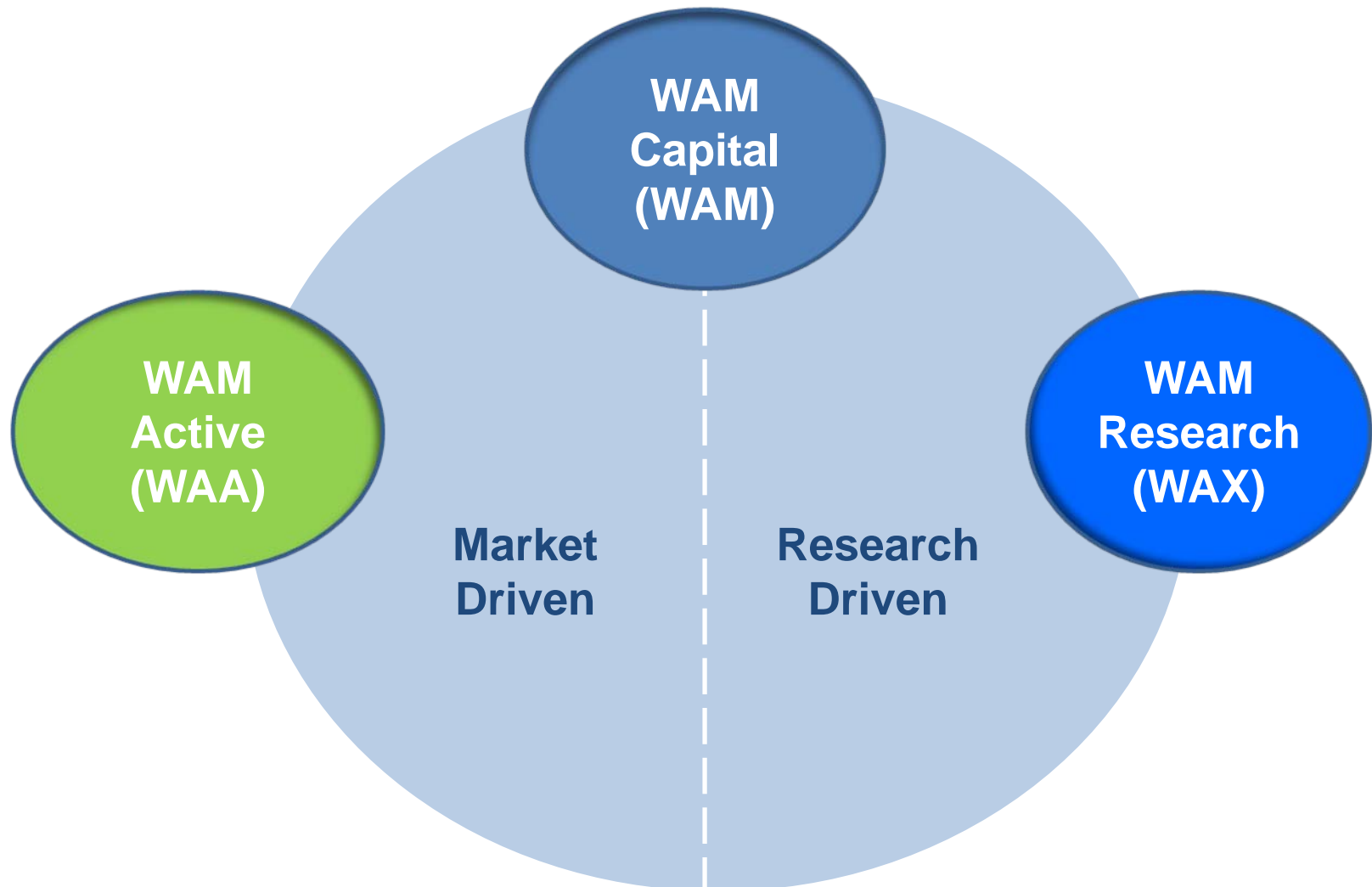
# Current State of Play



- Governments in the developed world have to implement austerity measures
- The US economy appears to be recovering slowly
- Over 25% of US homeowners still having negative equity in their homes
- China remains strong with inflation appearing to be under control
- Ireland and Portugal re-financing in 2012
- Australian consumer sentiment is still poor



# Our Funds



# Investment Process

“Research Driven”



# Investment Process

## “ Market Driven ”



We scour the market for trading opportunities:

- Initial public offerings
- Capital raisings
- Block trades at discount
- Takeovers
- Listed Investment Companies (LIC) discount to NTA
- Earnings momentum / surprise
- Short selling
- Discount to NTA
- Market themes and trends

# Performance to 31 October 2011



<b>Annualised Performance</b>	<b>Gross Portfolio*</b>	<b>S&amp;P/ASX All Ordinaries Accum. Index</b>	<b>Outperformance</b>
<b>1 year</b>	+7.2%	-4.0%	<b>+11.2%</b>
<b>3 years</b>	+19.9%	+7.6%	<b>+12.3%</b>
<b>5 years</b>	+8.2%	+0.1%	<b>+8.1%</b>
<b>10 years</b>	+15.3%	+7.5%	<b>+7.8%</b>
<b>Since inception</b>	+18.2%	+7.5%	<b>+10.7%</b>

# Portfolio

## as at 31 October 2011



<i>Research Driven:</i>		
Company		% Gross Assets
RKN	Reckon Ltd	4.4%
MMS	McMillan Shakespeare Ltd	2.3%
MYS	MyState Ltd	1.6%
BRG	Breville Group Ltd	1.5%
SGN	STW Communications Ltd	1.0%

<i>Market Driven:</i>		
Company		% Gross Assets
CNA	Coal & Allied Industries Ltd	10.1%
HUN	Hunnu Coal Ltd	6.3%
SGI	Signature Capital Investments Ltd	3.7%
ELI	Emerging Leaders Investments Ltd	2.6%
CCQ	Contango Capital Partners Ltd	1.5%
NHC	New Hope Corporation Ltd	1.3%

# Market Driven - Coal & Allied Industries Ltd (CNA)



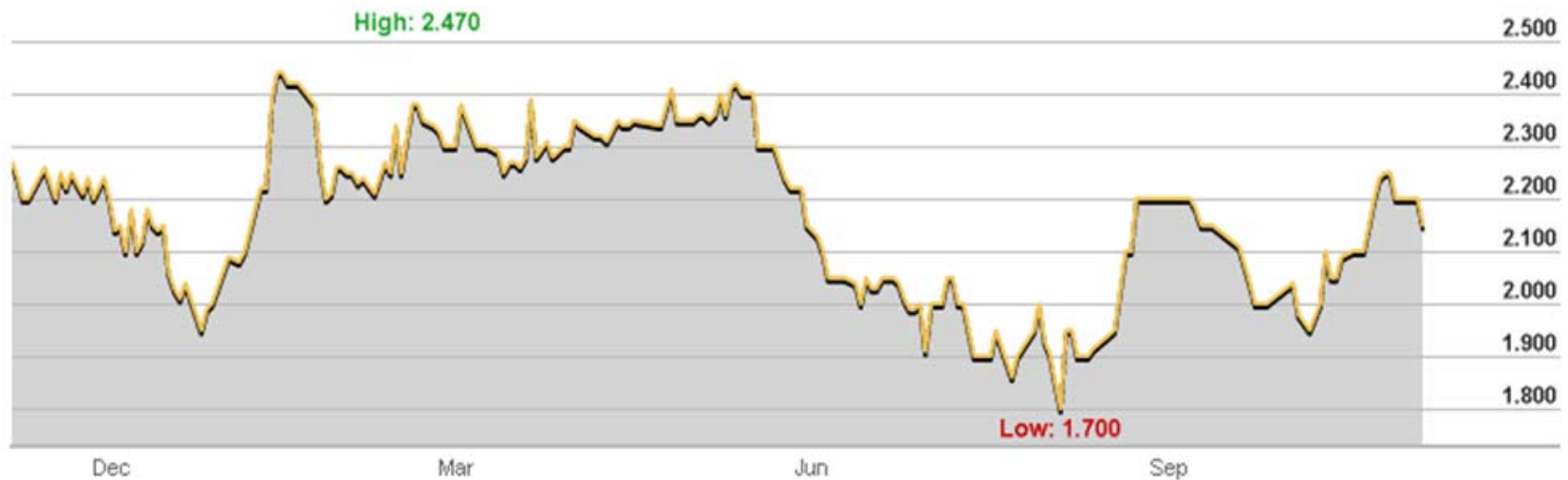
- Bought over 3 periods
  - Initial approach (0.5%)
  - Bid increase (1%)
  - De-risked (8.5%)
- 7-9% annualised return. \$125 takeover price including a \$8 fully franked dividend
- Currently 10% of the portfolio. Expect takeover proceeds mid December 2011



# Research Driven - Fantastic Holdings Ltd (FAN)



- Manufacturer and retailer of furniture. Major brand - Fantastic Furniture
- Interest rate sensitive stock
- Retailers are out of favour in the market
- Catalyst: Strategic review of portfolio plus further interest rate cuts



# Financial Year to Date Return as at 31 October 2011

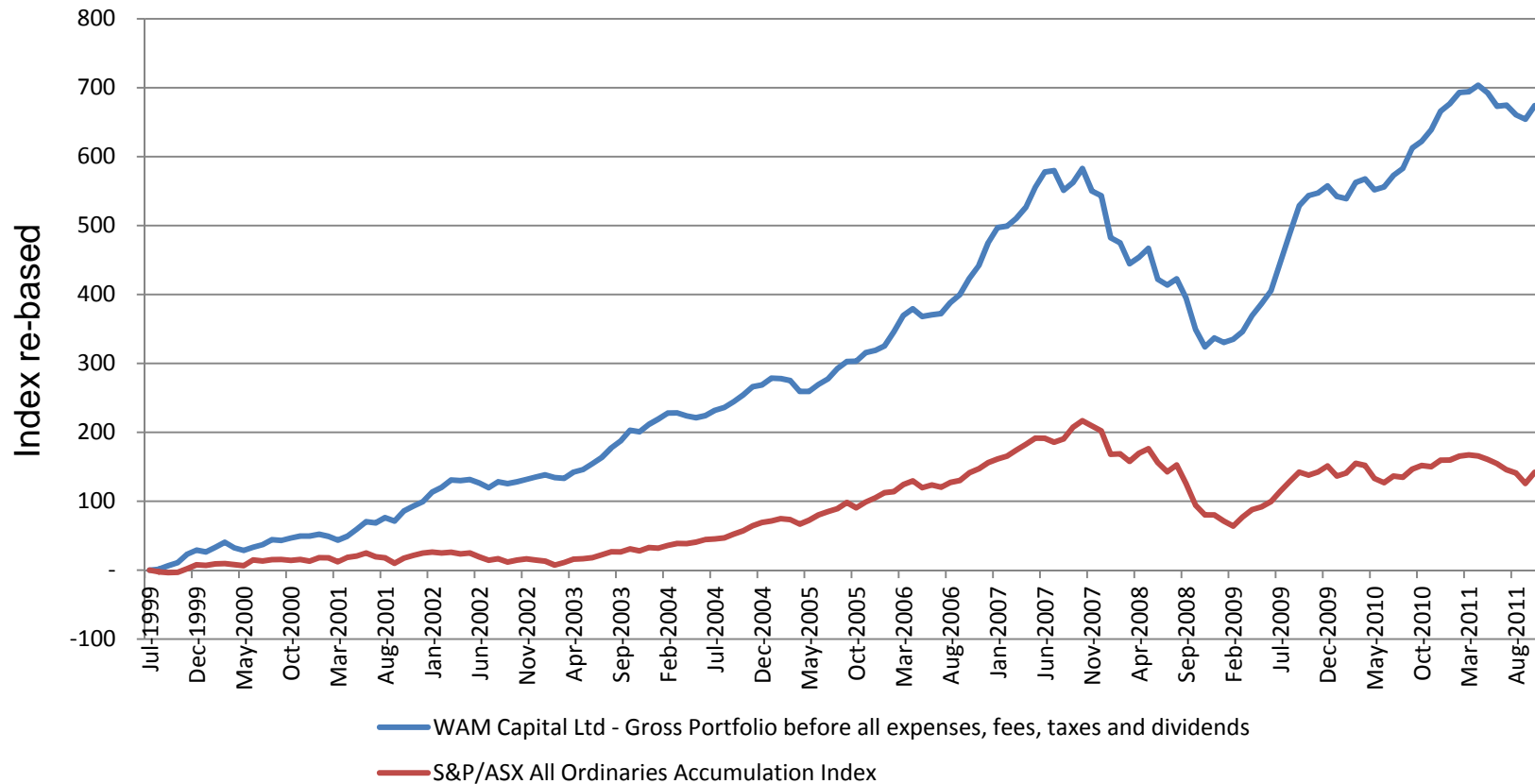


Gross Portfolio	+0.1%
Pre-tax NTA per share growth plus dividends	-0.9%
Share price growth plus dividends	-1.8%
S&P/ASX All Ordinaries Accumulation Index	-4.9%

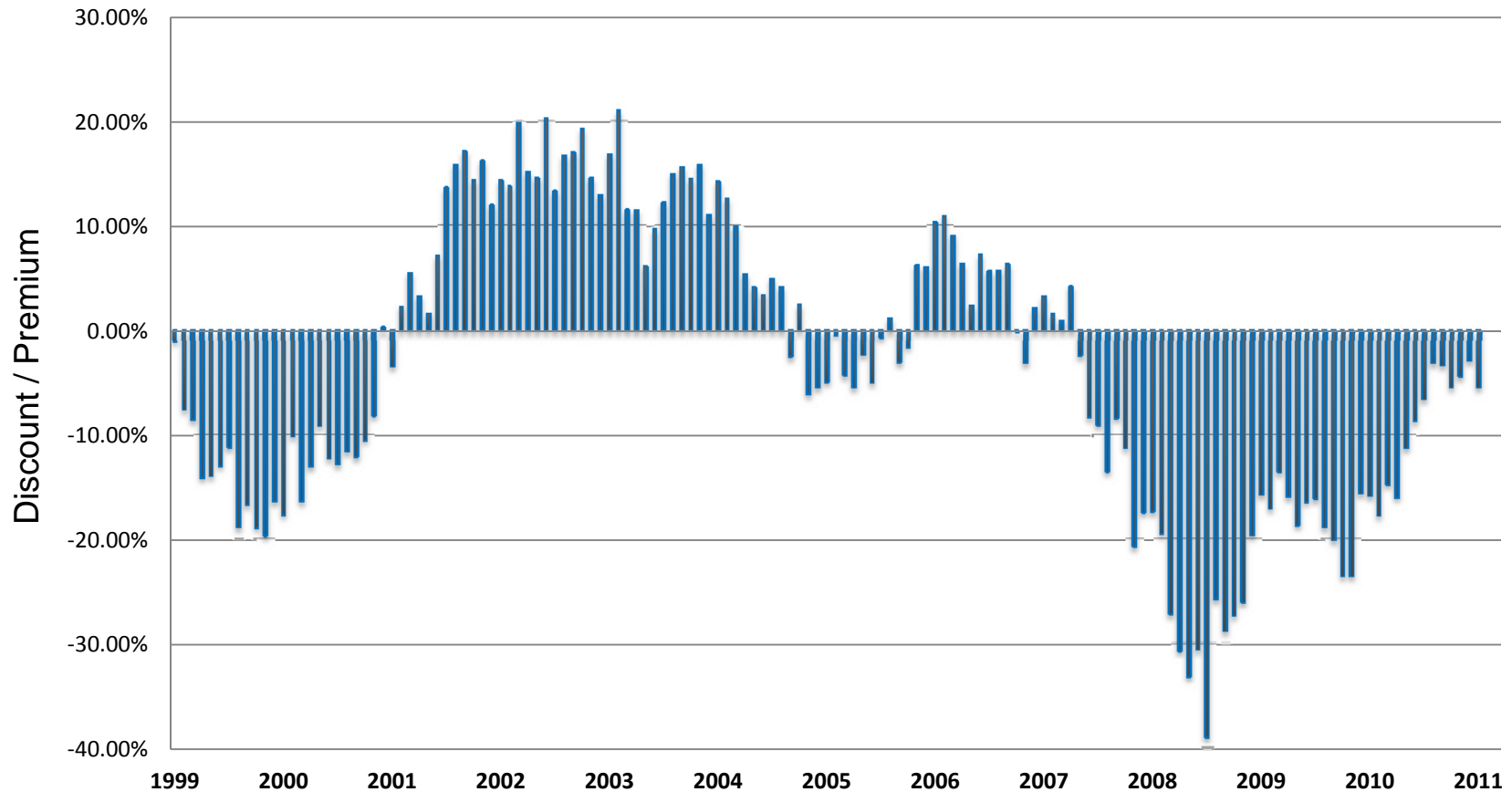
# Performance since Inception



**WAM +18.2% p.a. – outperformed by 10.7% p.a.  
over 12.25 years**



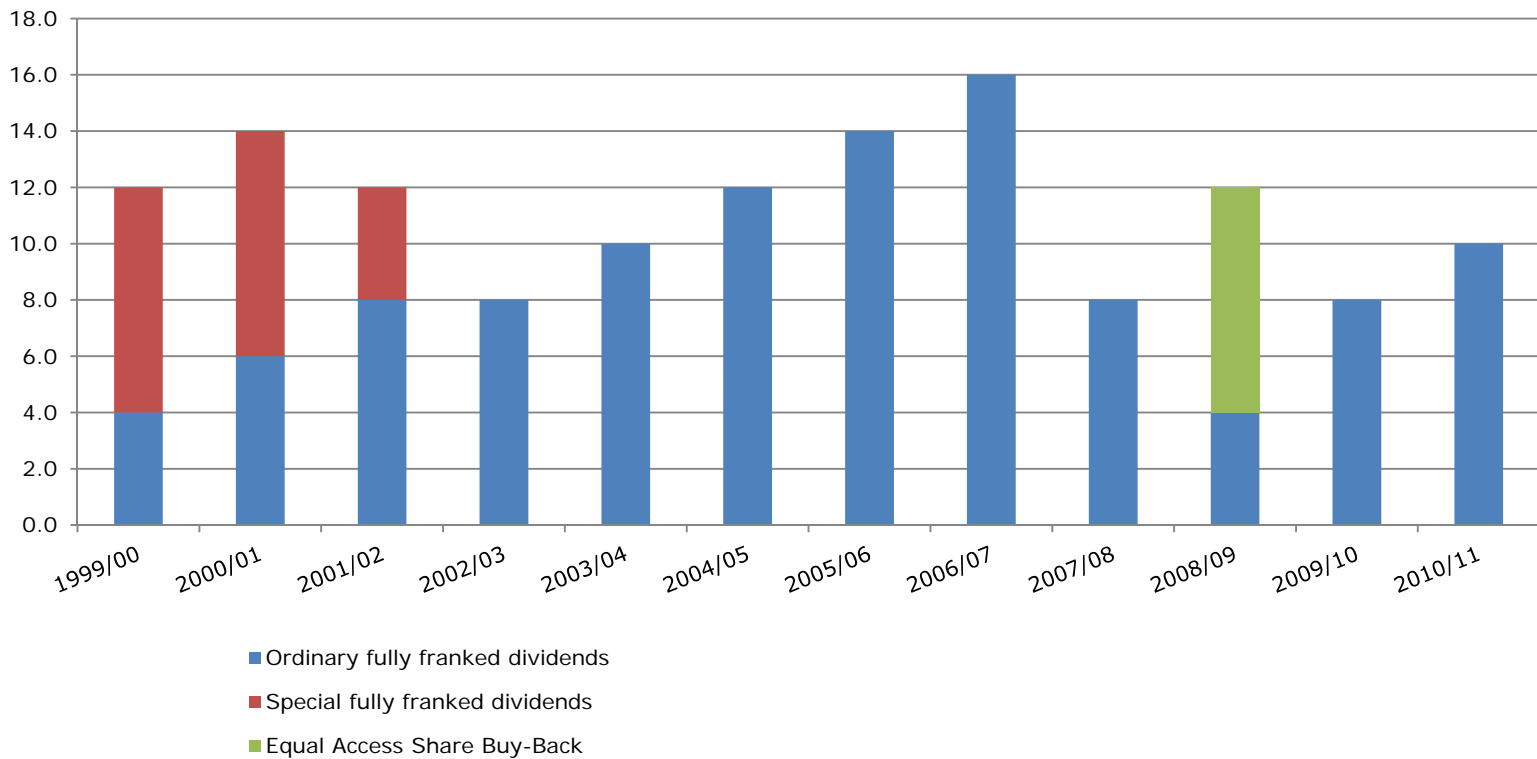
# Premium / Discount to NTA



# Dividends



cents per share



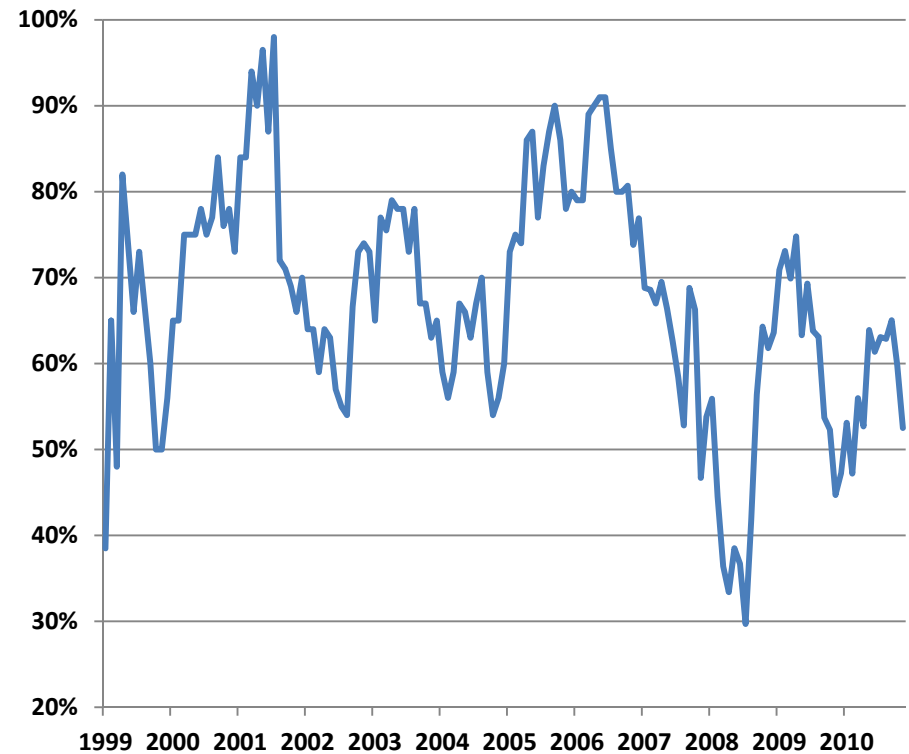
WAM has franking credits which allows it to pay a dividend equivalent to 7.0 cents per share as at 31 October 2011

# Equity Position



- Average equity position since Aug 1999: 67.0%
- Maximum equity level: 98.0% (Feb 2002)
- Minimum equity level: 29.7% (Feb 2009)

## Equity Exposure



# Equity Position



- Cash held on term deposit (TD) with major Australian banks generally staggered up to a maximum maturity of 6 months
- A ladder of TD's is generally created to ensure one TD is maturing on a bi-weekly basis to provide liquidity when required
- TD's can be broken at a cost if required for trading purposes but this is avoided where possible

# Current Issues



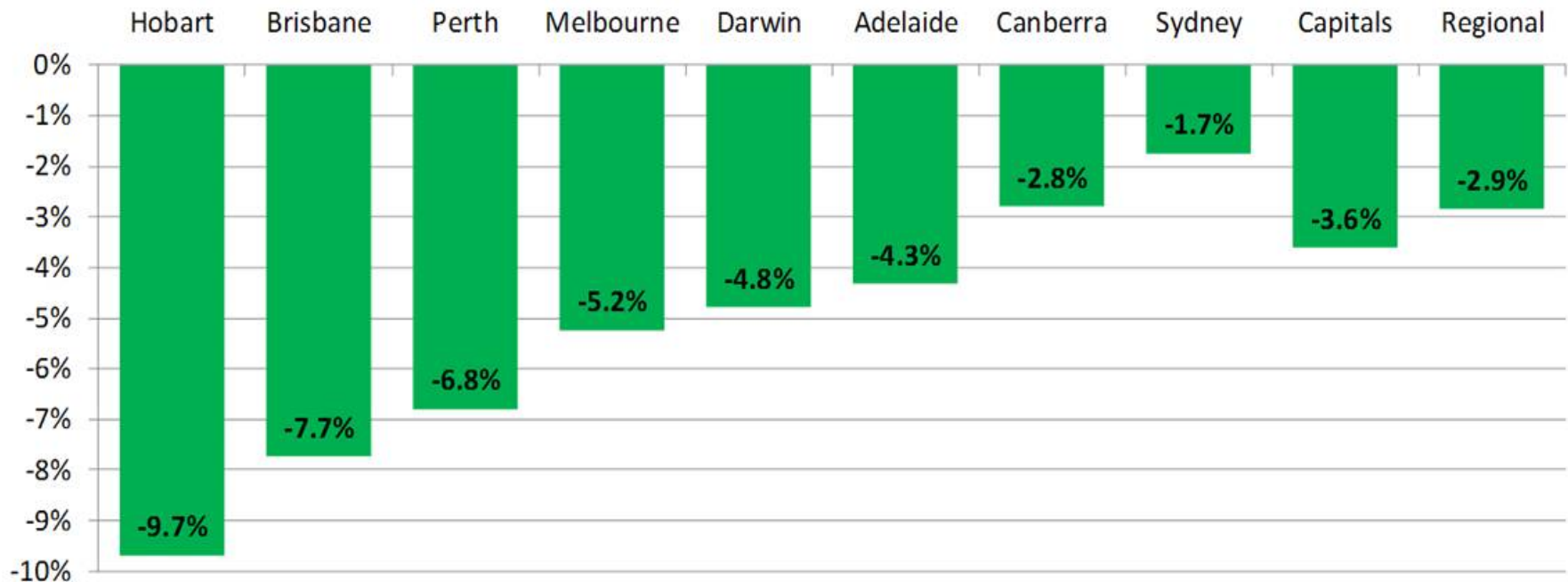
- Executive remuneration reports
- Interest rates
- House prices
- US economy
- Australian dollar

# Australian Housing Market



## Decline from peak

RP Data–Rismark Home Value Index, Seasonally-Adjusted Results, All dwellings



Source: RP Data–Rismark + Hobart data to July 2011 \* Regional data based on results for houses only

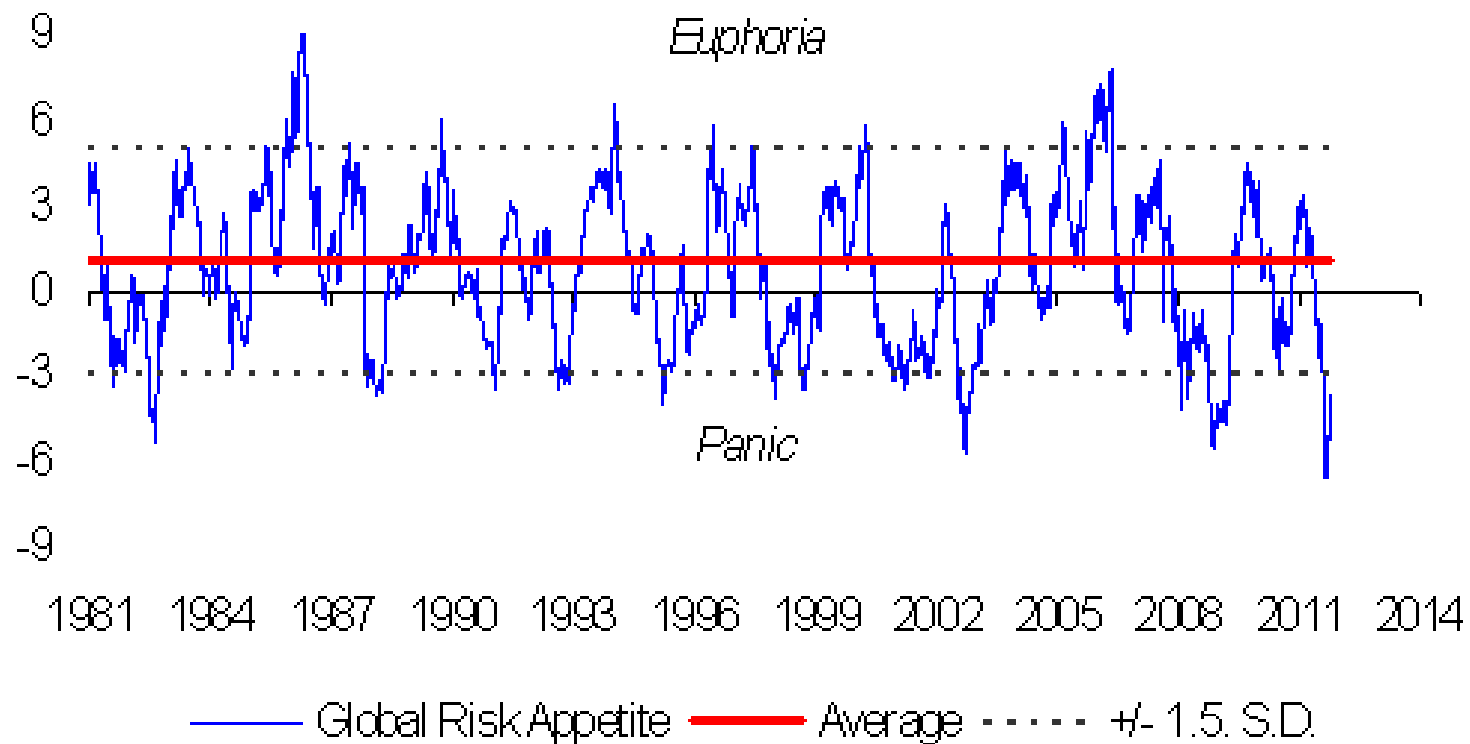
# Looking Ahead



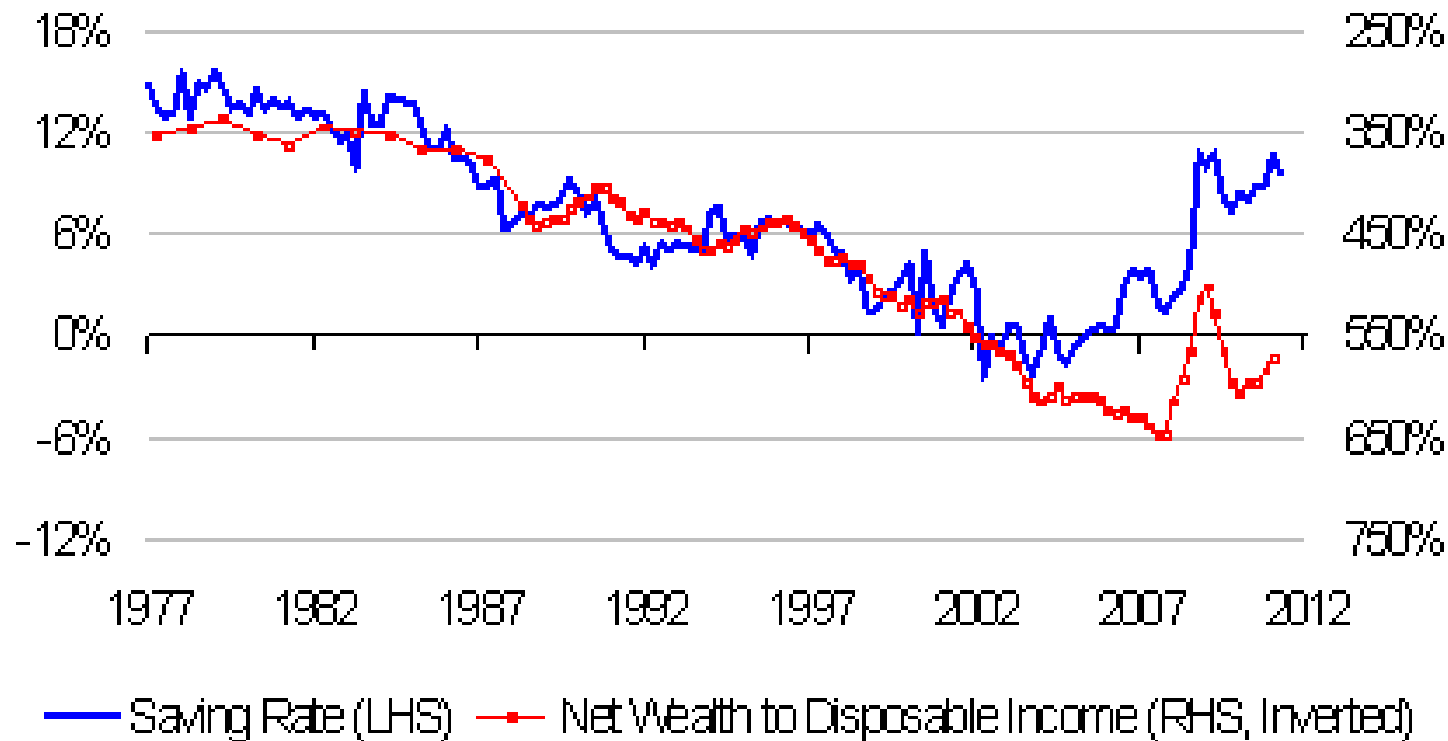
- Global deleveraging to continue
- Interest rate cuts positive for equity markets
- Industrial stocks cheap on a historical basis
- Expect continued merger and acquisition activity in Australia with balance sheets in good shape



# Looking Ahead



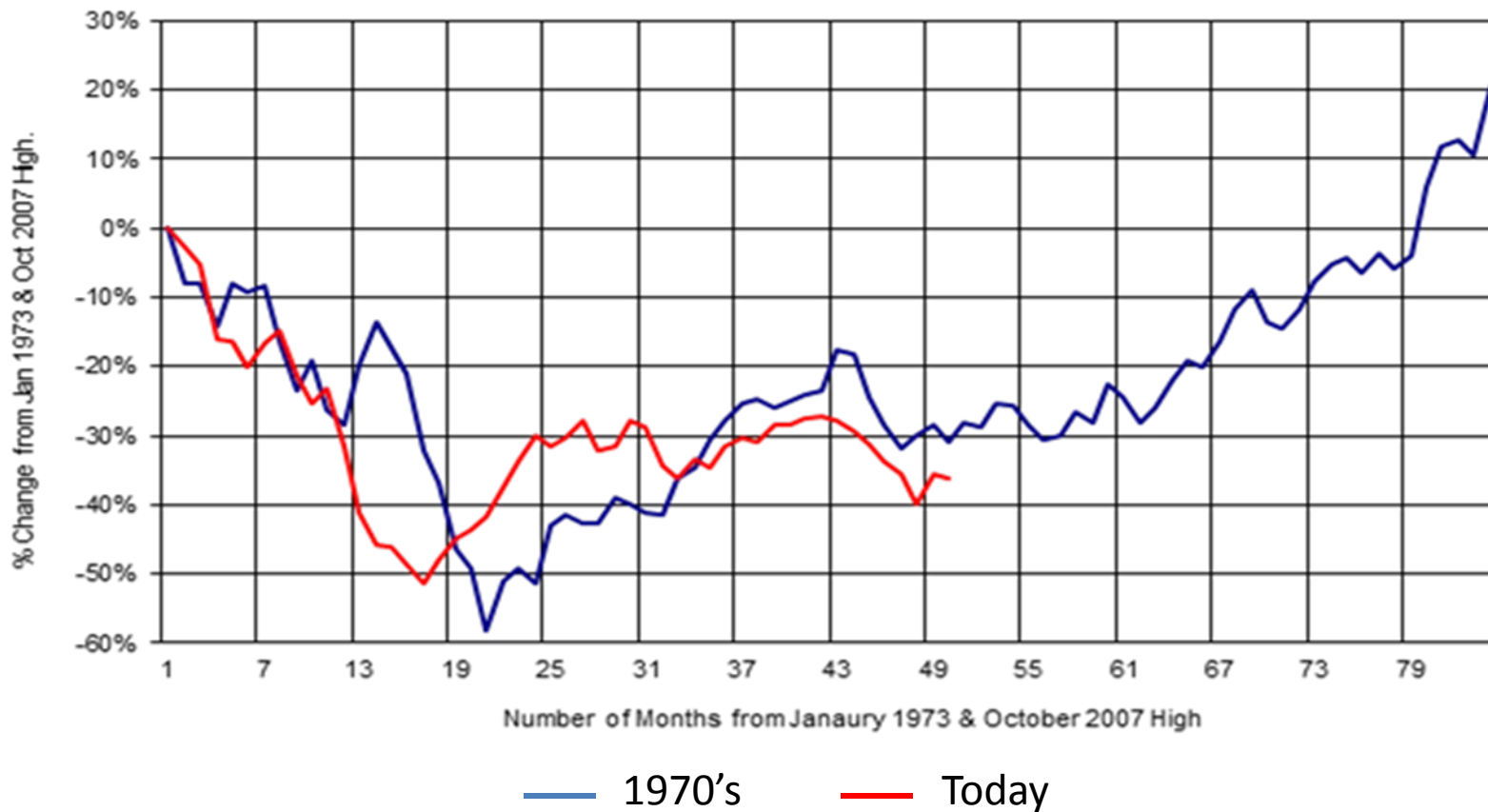
# Looking Ahead



# 1970's bear market vs today

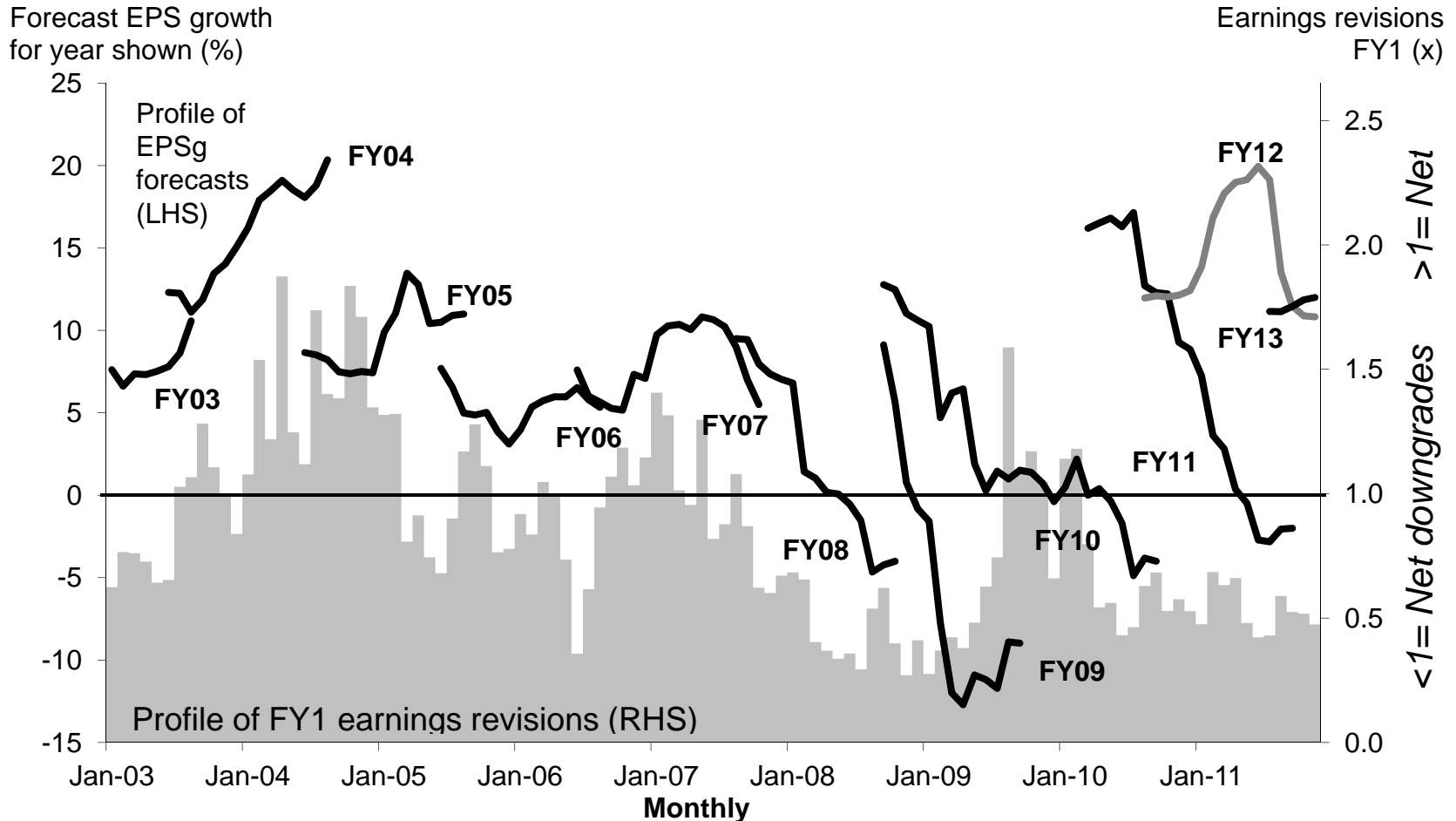


All Ordinaries Index - % Change from January 1973 High vs % Change from October 2007 High  
Blue Line January 1973 & Beyond vs Red Line October 2007 & Beyond



Source: Veritas Securities

# Analyst EPS



Source: Macquarie Securities

# Conclusion!



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# Shareholder Communications



- Website – [wamfunds.com.au](http://wamfunds.com.au)
- Media – Sky Business, Switzer, CNBC, Newspapers
- Research Reports – Bell Potter, Patersons & Independent Research Reports
- Audio casts – Monthly
- Subscribe for weekly emails – includes market wrap
- Bi-annual presentations

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